



# Introduction Synergize

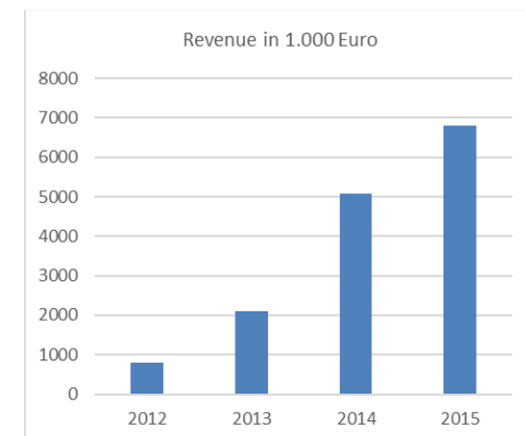
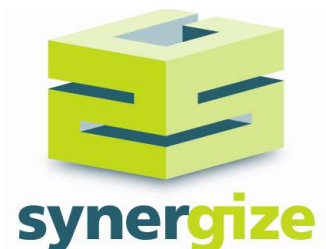
## Managed Services Provider (MSP)

Synergize BV

[www.synergize.nl](http://www.synergize.nl)

# INTRODUCTION

- Synergize is: a network company (IT based)
- Delivering: highly qualified contingents/services
- Founded: June 2006
- Situated: Eindhoven
- By: Bas van Tilburg (sales director)  
Jeroen Juwett (managing director)
- Team: Bas, Jeroen, Mirjan, Jasmina, Emmie and Rik
- Network: exclusive Synergize Partner Network (SPN)  
> 150 dedicated contingents  
> 150 dedicated suppliers
- Revenue: 2012 € 0.8 M  
2013 € 2.1 M  
2014 € 5.1 M  
2015 € 6.8 M



# BUSINESS – Connecting Knowledge

Synergize manages the contracted labor processes for large companies.

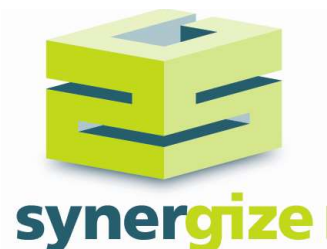
Pitch: *Synergize is a one stop shop for hiring temporary and permanent staff for your projects.*

Leading product:

*Synergize Resource Management model: the flexible pool of contingents of a client is managed and maintained by Synergize (MSP).*

Successful implemented at (listed companies):

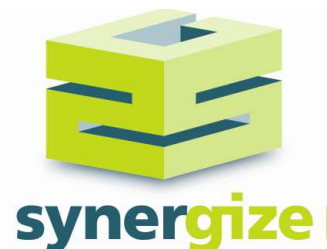
- TomTom (automotive) since 2009
- Boskalis (offshore/dredging) since 2013



# BENEFITS

## Why Synergize as your MSP?

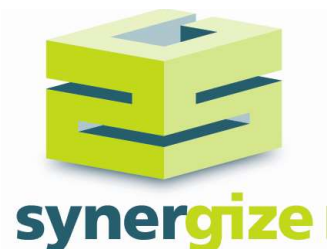
- ✓ Simplicity
- ✓ Lean and agile: small team → flexible, quick response
- ✓ Best quality with minimum cost
- ✓ One source for different positions (single point of contact)
- ✓ Service and performance driven
- ✓ True human interest & attention for human needs (New Economy)
- ✓ Business & Market knowledge
- ✓ Continuity (healthy and independent company)



# BUZZ

## Feedback from our customers

- ✓ Human touch
- ✓ Really connecting knowledge
- ✓ Unique pool of knowledgeable candidates
- ✓ Qualified individuals
- ✓ Current market knowledge
- ✓ Head hunting services: long term and short term staffing needs
- ✓ Quick response (24/7)
- ✓ Flexible, always looking for alternative ways
- ✓ Seek (listen) first to understand, then to be understood
- ✓ True meaning of Synergize



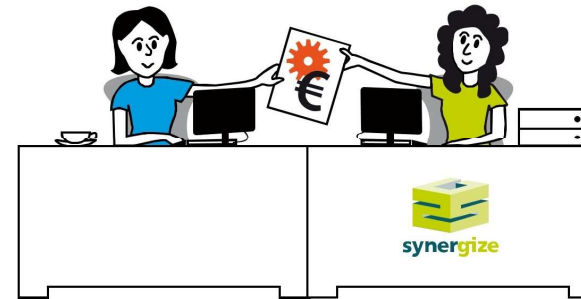
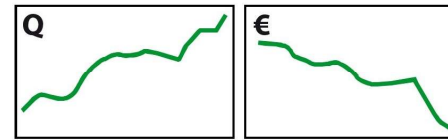
## Without Synergize

- Your business projects demand a lot. Where do you find the right people?
- You are looking for personnel for various projects with long and short term options.
- You spend a substantial amount of time searching for potential employees or contingents.
- You spend a substantial amount of time managing, organizing, reading all the resumes.
- So much paperwork for hiring (loop holes, regulations to meet).



## With Synergize

- Synergize manages the personnel supply -> peace on the work floor (less email and calls).
- Peace of mind as the process is managed from project hiring demands to contingent payments.
- One point of contact for personnel demands, logistics and negotiations.
- Reliable network between suppliers and Synergize connecting excellent knowledge to the project.
- Higher quality of knowledge and ability at a lower cost, all with a simple process.
- Monthly updates on cost, savings and progress.

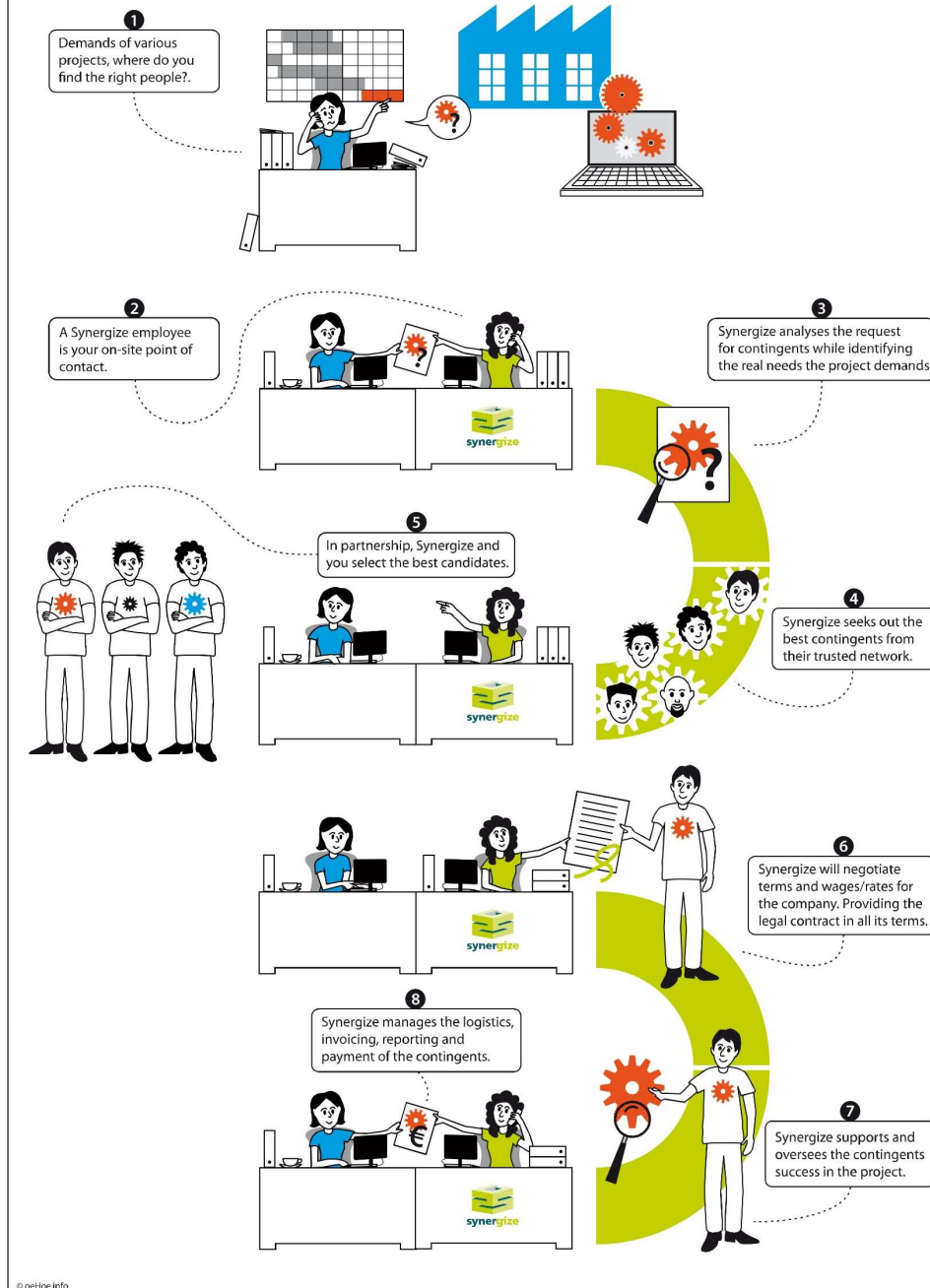


Synergize is a one stop shop for hiring temporary and permanent staff for your projects.

© oeHoe.info



## Synergize Resource Model *How we work – The inside Perspective*



© aeHoc.info